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5) So how do you win? Know Your Goal. . Know Other People ' s Goals. The essence of successful competition is getting people to believe that the... Learn from Winners. . Pay close attention to what successful people do, rather than judging their actions. What did the... Schmooze Upward. . In most ...

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Written by an organizational psychologist and corporate consultant, Marie G.

McIntyre's *Secrets to Winning at Office*

Politics uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work.

You will be shown techniques for managing your boss more effectively, improving your

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influence skills, changing the way you are perceived, and dealing with difficult people.

~~Secrets to Winning at Office Politics: Marie G. McIntyre ...~~

I've read several books on this sort of thing, but "Secrets to Winning at Office Politics" was the first one that felt like someone

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explaining to me the boneheaded mistakes I've been making in my decade-plus career. Every chapter had me face-palming multiple times. Here are my primary takeaways from the book: - Nothing in corporate life is fair.

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and corporate consultant, Marie G. McIntyre's *Secrets to Winning at Office Politics* uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work. You will be shown techniques for managing your boss more effectively, improving your influence skills, changing the way you are

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perceived, and dealing with difficult people.

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Politics: How to ...~~

- If the boss is out of the office, this is actually the time you should commit to working harder. – Don ' t take advantage of the situation by taking a longer lunch or

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slacking off on assignments. — Others in the office are keenly aware of your performance while the boss is away. Don't give them any reason to throw you under the bus. 17.

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~~Secrets To Winning At Office Politics How To Get Things ...~~

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and corporate consultant, Marie G. McIntyre's *Secrets to Winning at Office Politics* uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work. You will be shown techniques for managing your boss more effectively, improving your influence skills, changing the way you are

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perceived ... How Achieve Your
Goals And Increase

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Secrets to Winning at Office Politics Quotes

Showing 1-4 of 4 “ Typically, we use the
term “ playing politics ” only to describe
our colleagues ’ behavior—never our own.

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Politics How Achieve Your Goals And Increase Influence Work Marie G
They are sucking up, scheming, and manipulating, but we are building relationships, developing strategies, and opening communication channels. ”

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~~Secrets to Winning at Office Politics Quotes by Marie G ...~~

Written by an organizational psychologist

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and corporate consultant, Marie G. McIntyre's *Secrets to Winning at Office Politics* uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work. You will be shown techniques for managing your boss more effectively, improving your influence skills, changing the way you are

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perceived, and dealing with difficult people.

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Six secrets to winning at office politics:
Relationship first. Build real relationships with people of influence before you need them. Check your motives. Always work for

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the good of your organization. Involve people with divergent perspectives. Include HR, finance, and marketing, for example. Don ' t gang up on someone. Help others win.

~~Six Secrets to Winning at Office Politics | Leadership Freak~~

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Office politics are an unavoidable fact of life in every workplace. To accomplish your personal and business goals, you must learn to successfully play the political game in your organization. Whether you are a new player or a seasoned veteran, Secrets to Winning at Office Politics can help you increase your personal power without

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compromising your integrity or taking advantage of others.

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