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Merchants of Debt: KKR and the Mortgaging of American ... Starting with KKR's formation in 1976, the book goes on to analyze the takeover of companies such as Safeway, Duracell and Beatrice, as well as struggles involving RJR Nabisco. This is the full-length e-book edition. It includes not only the entire, original text of Merchants of Debt -- but also a new preface and closing chapter.

An engrossing and thorough history of KKR and the LBO craze of the 1980s. However, it suffers by comparrison to Barbarians at the Gate, an account of the firm's most famous buyout (RJR Nabisco), which delves at some depth into KKR's origins. If you have read Barbarians--if not, you should--Merchants of Debt is relatively duplicative.

Amazon.com: Merchants of Debt: The Full Version eBook ...

Merchants of debt: KKR and the mortgaging of American business User Review - Not Available - Book Verdict. Kohlberg Kravis Roberts & Co. (KKR) was founded in New York in 1976 by three enterprising...

Merchants of Debt: KKR and the Mortgaging of American ...

Kravis, Roberts, and Kohlberg simply linked other people's money with other people's management, becoming impresarios in the center of these schemes. As merchants of debt, the KKR men could control a giant company's stock and claim a fat share of eventual profits, at hardly any cost to themselves.

Merchants of Debt: KKR and the Mortgaging of American ...

Kohlberg, Kravis, Roberts (KKR): Merchants of Debt Some attribute the invention of the leveraged buyout to Kohlberg in particular, but George Anders notes that leveraged buyouts occurred before Kohlberg began arranging them while working at the brokerage firm of Bear, Stearns.

Kohlberg, Kravis, Roberts (KKR): Merchants of Debt

In Merchants of Debt: KKR and the Mortgaging of American Business, George Anders chronicles the actions of three people--Jerome S. Kohlberg, Henry Kravis, and George Roberts--and their eponymous partnership (KKR) formed for the expressed purpose of making LBOs.

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Anders tells the story of how Kohlberg Kravis Roberts (KKR) took advantage of Wall Street's tolerance of debt to finagle massive corporate takeovers of companies that included Safeway, Drexel, and Nabisco. Anders was a journalist and editor at The Wall Street Journal and is now with Fast Company magazine. Annotation c. Book News, Inc., Portland, OR

Merchants of Debt: KKR and the Mortgaging of American ...

Read "Merchants of Debt: KKR and the Mortgaging of American Business--The Full Version" by George Anders available from Rakuten Kobo. A vivid account of the deals, tactics and personalities associated with Kohlberg Kravis Roberts since the private equity...

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MERCHANTS OF DEBT deals with more than financial details. The personal dynamics of dealmaking also receives plenty of attention. And unlike the KKR participants—who appear to have rarely considered...

Merchants of Debt draws on more than 200 interviews, including recurring access to the central figures and their KKR associates, as well as court documents and private correspondence to couch giant financial issues in human terms

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Merchants of Debt: Kkr and the Mortgaging of American ... Merchants of Debt: KKR and the Mortgaging of American Business by George Anders (1992, Hardcover)

Merchants of Debt: KKR and the Mortgaging of American ... MERCHANTS OF DEBT KKR AND THE MORTGAGING OF AMERICAN BUSINESS by George Anders? RELEASE DATE: May 20, 1992 A revealing, albeit low-key, history of Kohlberg Kravis Roberts & Co., from a savvy Wall Street Journal correspondent who covers the leveraged buyout beat.

Originally published: New York, NY: BasicBooks, c1992.

Kohlberg Kravis Roberts's approach to leveraged buyouts was an important aspect of the corporate restructuring and governance reforms in the American economy from the mid-1970s through its creative debt financing and its relationships with an evolving cast of investors, companies, and managers, KKR drove the scale and scope of the buyout phenomenon to unprecedented highs. This book, first published in 1999, examines KKR's record in detail. Based upon interviews with partners of the firm and on unprecedented access to KKR's records, George Baker and George Smith have written a balanced and enlightening account of how KKR has approached LBOs. The book focuses on KKR's records, George Baker and George Smith have written a balanced and enlightening account of how KKR has approached LBOs. The book focuses on KKR's records, George Baker and George Smith have written a balanced and enlightening account of how KKR has approached LBOs. The book focuses on KKR's records, George Baker and George Smith have written a balanced and enlightening account of how KKR has approached LBOs. The book focuses on KKR's records, George Baker and George Smith have written a balanced and enlightening account of how KKR has approached LBOs. The book focuses on KKR's records, George Baker and George Smith have written a balanced and enlightening account of how KKR has approached LBOs. The book focuses on KKR's records, George Baker and George Smith have written a balanced and enlightening account of how KKR has approached LBOs. examining KKR as a unique form of enterprise, the book bridges the gap between public perception and academic knowledge of the leveraged buyout.

Traces how Citigroup CEO Sandy Weill orchestrated the epic 1998 merger of Travelers and Citibank, identifying the many business successes that marked his career, his risk-taking strategies, his lobbying efforts for deregulation, and his view of his company as a family. 75,000 first printing. \$100,000 ad/promo.

This book is a shocking indictment of a Wall Street money machine spinning wildly out of control and how it uses its power to influence the economy, the markets, and America's free press.

Inside the Trillion Dollar Industry That Owns Everything What do Dunkin' Donuts, J. Crew, Toys "R" Us, and Burger King have in common? They are all currently or just recently were owned, operated, and controlled by private equity firms. The New Tycoons: Inside the Trillion Dollar Private equity firms. The New Tycoons: Inside the Trillion Dollar Private Equity Industry That Owns Everything takes the reader behind the scenes of these firms: their famous billionaire founders, the overlapping stories of their creation and evolution, and the outsized ambitions that led a group of clever bankers from small shops operating in a corner of Wall Street into powerhouse titans of capital. This is the story of the money and the men who handle it. Go inside the private worlds of founders Henry Kravis, Steve Schwarzman, David Bonderman, and more in The New Tycoons, and discover how these men have transformed the industry and built the some of the most powerful and most secretive houses of money in the world. With numerous private equity firms going public for the first time, learn how these firms operate, where their money comes from and where it goes, and retirees play a role in that complex tangle of money Author Jason Kelly tells the story of how thirty some years ago a group of colleagues with \$120,000 of their own savings founded what would become one of the largest private equity shops in the world, completing the biggest buyout the world has ever seen, and making them all billionaires in the process Presents a never-before-seen look inside a secretive and political moment, when they've elevated themselves beyond their already lofty ambitions into the world of public opinion and valuation, New Tycoons looks at one of the most important, yet least examined, trillion-dollar corners of the global economy and what it portends for these new tycoons.

The inside story of one of the world?s most powerful financial Institutions Now with a new foreword and final chapter, The Partnership chronicles the most important periods in Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant to Goldman Sachs?s history and the individuals who built one of the world?s largest investment banks. Charles D. Ellis, who worked as a strategy consultant banks. Charles D. Ellis, who worked as a strategy consultant banks. Charles D. Ellis, who worked as a strategy consultant banks. Charles D. Ellis, who worked Disgraced and nearly destroyed in 1929, Goldman Sachs limped along as a break-even operation through the Depression and WWII. But with only one special service and one improbable banker, it began the stage-by-stage rise that took the firm to global leadership, even in the face of the world-wide credit crisis.

A revealing look at Wall Street, the financial media, and financial regulators by David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided? In 2002, David Einhorn, the President of Greenlight Capital Could 2008's credit crisis have been minimized or even avoided. accounting practices to prop itself up. Sound familiar? At the time of the original version of Fooling Some of the People All of the Time: A Long Short Story the outcome of his advice was unknown. Now, the story is complete and we know Einhorn advised the same conference to short sell Lehman Brothers. And had the market been more open to his warnings, yes, the market meltdown might have been avoided, or at least minimized. Details the gripping battle between Allied Capital and Einhorn's Greenlight Capital and Einhorn's Greenlight Capital Illuminates how questionable company practices are maintained and, at times, even protected by Wall Street Describes the failings of investment tegulators Describes the failings of investment banks, analysts, journalists, and government regulators Describes the failings of investment banks, analysts, journalists, and government regulators Describes how many parts of the Allied Capital story were replayed in the debate over Lehman Brothers Fooling Some of the People All of the Time is an important call for effective government. regulation, free speech, and fair play.

This book deals with risk capital provided for established firms outside the stock market, private equity, which has grown rapidly over the last three decades, yet is largely poorly understood. Although it has often been criticized in the public mind as being short termist and having adverse consequences for employment, in reality this is far from the case. Here, John Gilligan and Mike Wright dispel some of the biggest myths and misconceptions about private equity. The book provides a unique and authoritative source from a leading practitioner and academic for practitioners, policymakers, and researchers that explains in detail what private equity means, the different actors involved, and issues concerning sourcing, checking out, valuing, and structuring deals. The various themes from the systematic academic evidence are highlighted in numerous summary vignettes placed alongside the text that discuss the practical aspects. The main part of the work concludes with an up-to-date discussion by the authors, informed commentators on the key issues in the lively debate about private equity landscape including: the returns to investors, economic performance, impact on R&D and employees, and the longevity and life-cycle of private equity backed deals.

Discusses the problems with the cost-saving rules of health maintenance organizations, which could jeopardize one's life, and offers a list of corrective measures that could make HMOs serve the public interest

In a business where great risks, huge fortunes, and even bigger egos are common, Larry Ellison stands out as one of the most outspoken, driven, and daring leaders of the software industry. The company he cofounded and runs, Oracle, is the number one business software industry. The company he cofounded and runs, Oracle, is the number one business software company: perhaps even more than Microsoft's, Oracle are essential to today's networked world. But Oracle is as controversial as it is influential, as feared as it is revered, thanks in large part to Larry Ellison. Though Oracle is one of the world's most valuable and profitable companies, Ellison is not afraid to suddenly change course and reinvent Oracle in the pursuit of new and ever more ambitious goals. Softwar examines the results of these shifts in strategy and the forces that drive Ellison relentlessly on. In Softwar, journalist Matthew Symonds gives readers an exclusive and intimate insight into both Oracle and the man who made it and runs it. As well as relating the story of Oracle's often bumpy path to industry dominance, Symonds deals with the private side of Ellison's troubled upbringing by adoptive parents and his lifelong search for emotional security to the challenges and opportunities that have come with unimaginable wealth, Softwar gets inside the skin of a fascinating and complicated human being. With unlimited insider access granted by Ellison himself, Symonds captures the intensity and, some would say, the recklessness that have made Ellison a legend. The result of more than a hundred hours of interviews and many months spent with Ellison, Softwar is the most complete portrait undertaken of the man and his empire -- a unique and gripping account of both the way the computing industry really works and an extraordinary life. Despite his closeness to Ellison, Matthew Symonds is a candid and at times highly critical observer. And in perhaps the book's most unusual feature, Ellison responds to Symonds's portrayal in the form of a running footnoted commentary. The result is one of the most fascinating business stories of all time.

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