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participate in Facebook Groups

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but so much more... 2. Develop desired content Really, you and Facebook kind of want the same thing -- you both want to promote content that... 3....

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Make sure you create a Facebook Group for your business and use it. You can also take advantage of any other groups you are a part of to get your business seen. Whenever you create a post you have the option of "sharing" it with a group. Do that to boost

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subscribe. Whether you've employed half the city or you're just starting out, you can operate your very own Facebook Business page. In short, the biggest reason to set up shop on Facebook is because it's where your customers are. It's one thing to

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so people can find out about you and connect with you. Learn More About Pages

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Once you're logged in to your personal account on Facebook, go

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to Pages to create your new page. You will be given a few options, including 'Company, Organization or Institution' and 'Cause or community'. Select 'Company, Organization or Institution' and choose 'Charity' from the scroll down menu.

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About the Author Alex Stearn is the author of the nine book series, Make Social Media Work for your business. The series covers all the major social media platforms, including Twitter, Facebook, LinkedIn, Google+, Instagram, Pinterest, Tumblr and

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of your page. You can also use your personal account to make connections with colleagues and prospects, start conversations and network online.

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platform for connecting with your target audience. But where do you begin and how can you make it work for your business? Follow this step-by-step guide to start engaging with your customers today.

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